#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

### FORM 8-K

#### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 21, 2019

### WRAP TECHNOLOGIES, INC.

(Exact name of Registrant as specified in its Charter)

Delaware (State or other jurisdiction of incorporation) 000-55838 (Commission File No.) 98-0551945 (IRS Employer Identification No.)

4620 Arville Street, Suite. E, Las Vegas, Nevada 89103 (Address of principal executive offices)

(800) 583-2652

(Registrant's Telephone Number)

Not Applicable

(Former name or address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- □ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- □ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- $\square$  Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- □ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR 230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR 240.12b-2)

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act  $\Box$ 

#### Item 8.01 Other Events

On May 21, 2019, Wrap Technologies, Inc. began utilizing a new corporate presentation (the "Corporate Presentation") for business purposes. A copy of the Corporate Presentation is attached hereto as Exhibit 99.1.

The information in this Current Report on Form 8-K, including the information set forth in Exhibit 99.1, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "*Exchange Act*"), nor shall any exhibit filed herewith be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits

See Exhibit Index.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

By:

#### WRAP TECHNOLOGIES, INC.

Date: May 21, 2019

/s/ James A. Barnes James A. Barnes Chief Financial Officer, Treasurer and Secretary Exhibit Index

Description

Exhibit No. 99.1

Corporate Presentation



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### Safe Harbor Statement

This presentation contains forward-looking statements within the meaning of Section27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), including statements, without limitation, regarding our expectations, beliefs, intentions or strategies regarding the future. We intend that such forward-looking statements be subject to the safe-harbor provided by the Private Securities Litigation Reform Act of 1995. The forward-looking information is based upon current information and expectations regarding Wrap Technologies, Inc. These estimates and statements speak only as of the date on which they are made, are not guarantees of future performance, and involve certain risks, uncertainties and assumptions that are difficult to predict. Such forward-looking statements relate to: expected revenue and earnings growth; product capabilities and benefits; estimations regarding the demand for our product and size of target markets; planned product introduction and sales to the law enforcement market, both domestically and internationally; expansion to other markets; new product introductions; product safety; our corporate strategy and our business model. We caution that these statements are qualified by important factors that could cause actual results to differ materially from those reflected by the forward-looking statements herein.

### A Pioneering Innovation: BolaWrap® 100

EARLY REMOTE RESTRAINT FOR LAW ENFORCEMENT

### **A Compelling Alternative**

Inspired by law enforcement, the handheld BolaWrap 100 is a less lethal restraint device that discharges an eight-foot bola style Kevlar® tether at 640 feet per second to effectively entangle a subject at a range of 10-25 feet.

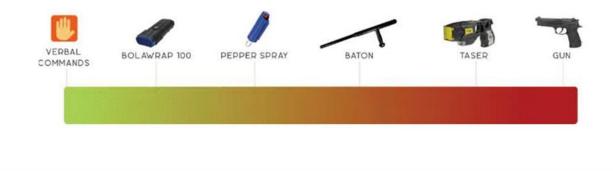


# BolaWrap Investor Video

https://youtu.be/D0AK0fQbZ8I

### **Use of Force Continuum**

Weapon Description	Use	Method of Action	Risks		
Verbal Commands	Standoff Compliance	Yell towards subject	Frequently ineffective		
BolaWrap 100	Standoff Remote restraint	Entangle subject legs	Minor injury to subject, officer aim (too high/low) requiring quick reload		
Pepper Spray	Short Range Compliance	Pain induction to respiratory tract & eyes	Injury to subject, innocent bystanders and officer		
Baton	Hand to hand	Pain induction to body parts	Requires physical contact, possibly lethal, can be turned on officer		
Rubber Bullets/Bean Bag Rounds	combat Short Range Compliance	Impact Pain	Injury, possibly lethal, limited range, not always effective		
Taser	Short Range Compliance	Electric Shock	Injury, possibly lethal, limited range, not always effective		
Gun	Short Range Compliance	Deadly Force	Serious Injury, death		



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# **Investor Highlights**

Large Target Market	<ul> <li>701,000 sworn officers in 15,300 federal, state and local law enforcement agencies<sup>[2]</sup></li> <li>1,100,000 private &amp; government security officers <sup>[3]</sup></li> <li>12,100,000 international police officers<sup>[4]</sup></li> <li>Additional opportunities including military, federal and special purpose agencies, mental health institutions, school teachers and homeowners</li> </ul>				
Meets a Driving Social Need	<ul> <li>Police don't have an adequate tool to engage with mentally ill</li> <li>Compelling need to reduce disproportionate rates of loss of life or severe injury to mentally ill</li> <li>Substantial media interest and costly litigations focusing on police encounters</li> <li>1 in 4 fatal police encounters involve mentally ill<sup>[1]</sup></li> </ul>				
Pioneering Innovator	<ul> <li>Invented a less lethal remote restraint tool for public safety</li> <li>Does not rely on pain compliance</li> <li>No comparable remote restraint technology currently available to the public – a newly defined category of early police engagement</li> </ul>				
Focus on Protecting Technology Globally	<ul> <li>4 U.S. patents issued, 9 U.S. patents pending</li> <li>Foreign patents pending in 34 countries</li> <li>All international rights reserved</li> <li>Product category extensions under development</li> </ul>				
Talent to Succeed	<ul> <li>Sales and training team all law enforcement veterans with national reputations</li> <li>Co-founder of Taser leading international sales development</li> <li>Research team led by Lemelson/MIT national inventor, over 80 patents</li> <li>Executive team has vast experience in new products and technology</li> </ul>				

**Corporate Strategy** 

Proof Statement: 15 years ago, Taser filled a void in the Use of Force Continuum. Today we believe we are doing the same, except since it is lower on the continuum, the opportunity for use is more frequent.

Taser (AAXN) successfully pioneered the path to launching a new tool to police departments by employing a model for selling to agencies that we are executing:



to seed market

and support

### **Recurring Revenue Model**

- BolaWrap 100 Cartridges
- Accessories
- Extended Warranty\*
- Accidental Damage\*
- Subscription\*

#### **Profit Strategy**

- High Margins targeting 50-60% gross margins
- Customers are easy to identify/
- target, early adopters are known
- **Grow Product Line**
- · Additional generations of
- · Additional less lethal,
- protective, and training
  - Strategic product partnerships

# Media Coverage

Wherever the BolaWrap is demonstrated, the media buzz follows. Over the past year and half, between domestic and international news, the BolaWrap has appeared on television more than 500 times, and viewed on social media more than 25,000,000 times.

**NEW YORK POST** 





### **Total Addressable Market**

# 701,000

Sworn officers in 15,300 federal, state and local law enforcement agencies. <sup>[2]</sup>

# 295,000

Corrections officers in 1,800 facilities. <sup>[10]</sup>

# 1,100,100

Private and government security officers. <sup>[3]</sup>

## 12,100,000

International police officers.<sup>[4]</sup>

# **Additional Opportunities**

Constituents of other target markets including:

#### 1. Military

- 2. Federal Law Enforcement (Border Patrol, FBI, etc.)
- 3. Special Purpose Agencies (Parks, Schools, Airports, Hospitals, etc.)
- 4. School Teachers
- 5. Homeowners



### **Mental Illness**

"More than half of patients who need to be taken to hospital are picked up by a police car."

- The Guardian

40 million adults in U.S. have mental health issues<sup>m</sup>

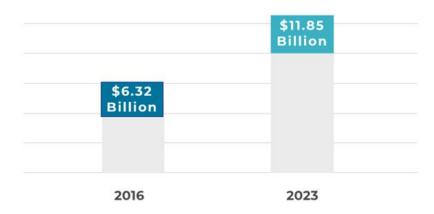
7.9 million have severe mental illness **1 in 10** police encounters avolve mentally ill<sup>®</sup> **1 in 4** fatal police encounters involve mentally ill<sup>1</sup>

"14 out of 15 officers stated stress inoculation segments should be added to Taser certification training because they do not feel sufficiently prepared to handle the magnitude and seriousness of potential citizen injuries and deaths."

- The Psychological Impact of Tasers Utilization in Police Officers

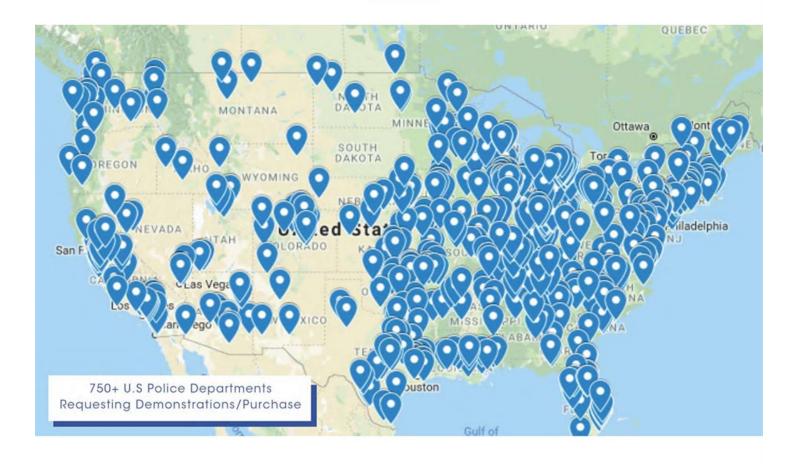


**Next 10 Years:** Non-Lethal Weapons (NLW) Market forecasted to emerge as dominant law enforcement technology, and multi-billion dollar market. <sup>[5]</sup>



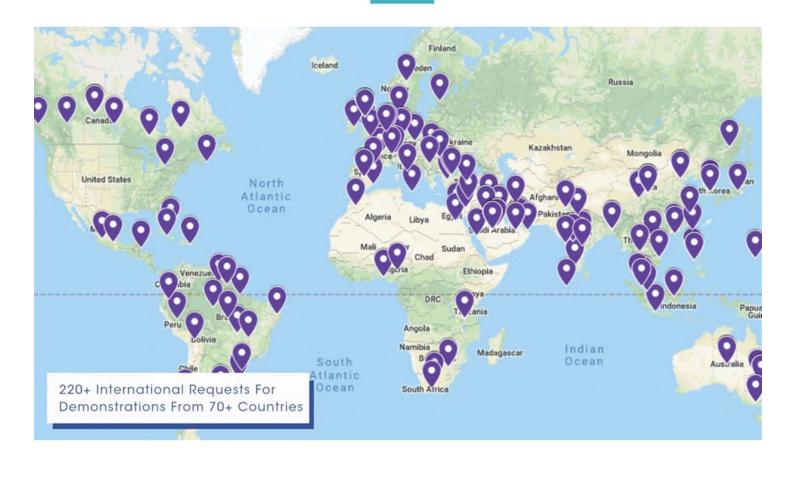
Increase in global government mandates for non-lethal weapons R&D, and procurement dedicated to public safety. Increase in need to combat negative world outcry and media attention due to noncombatant casualties.

### **Requests For Demonstrations: Domestic**



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### **Requests For Demonstrations: International**



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### Simple, Patented & Patent Pending Technology

Wrap Technologies owns four U.S. patents on its technology with nine U.S. patents pending, three trademarks filed, foreign patents pending in 34 countries, and other U.S. and international patents being drafted. Patents have a 20 year life from filing date.



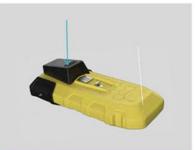
#### **Launcher Device**

- Receives Bola cartridge
- Durable and small 6 x 2.5 x 1 inch
- Hand-held, light weighs 8oz
- Sliding cocking mechanism safety and deploy button



#### **Bola Cartridge**

- Single use, recyclable aluminum, 3.6 oz
- 9 mm fractional blank
   propels 8' Keylar<sup>a</sup> tether
- Tether wraps subject 1-3 times at effective range of 10-25 feet
- Small barbs secure wrag



#### Laser

- Patent pending proprietary green line laser
- Automatic operates when safety disengaged
- Illuminates target even in daylight for accurate deployment

### **Rollout Illustration**

The table below illustrates BolaWrap results assuming the same adoption rate/rollout experienced by Taser when introduced to law enforcement, Taser is historical dollars and BolaWrap is at current anticipated selling prices. The below information is included for illustrative purposes only, and no assurances can be given that the BolaWrap product will experience similar results as Taser.

Taser Historical Rollout Data			Wrap Technologies Rollout Illustration				
Year	Devices	Cartridges	Total	Year	Devices	Cartridges	Total
1999	160	1,600*	\$80,000	2018			
2000	400	3,200*	\$209,900	2019	400	3,200	\$466,000
2001	9,900	79,200*	\$5,460,000	2020	9,900	79,200	\$11,534,00
2002	14,799	181,034	\$8,494,000	2021	14,799	181,034	\$19,120,000
2003**	32,235	399,844	\$23,478,000	2022	32,235	399,844	\$41,812,00

\*Quantities extrapolated from published data.

\*\*Reflects addition of 2<sup>nd</sup> generation product

# **Corporate Information**

Shares Outstanding (3/31/2019)	27,364,607		
Non-Affiliate Public Float (3/31/2019)	10,500,000		
Management (61% at 3/31/2019)	16,826,695		
Cash (3/31/2019)	\$10,693,000		
Equity (3/31/2019)	\$11,136,000		
LT Debt (3/31/2019)	\$41,000		
Options and Warrants (3/31/2019)	8.1M @ Wtd Avg Exercise Price of \$4.09		

# Thank You!



Wrap Technologies, Inc. 4620 Arville Street, Ste E Las Vegas, Nevada 89103

800-583-BOLA

Attn: Jim Barnes jim@wraptechnologies.com

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### Management



#### Scot Cohen Executive Chairman

Mr. Cohen has over 20 years of experience in institutional asset management, wealth management, and capital markets. Scot co-founded Iroquois Capital, a NY based hedge fund, which managed approximately \$300M across its family of funds. Scot manages several operating partnerships that actively invest in the energy sector and he maintains an active investment portfolio in public companies, and early stage private companies.



### Thomas Smith

President

Mr. Smith co-founded TASER International (now Axon Enterprise, Inc.) in 1993, and served as President of TASER until October 2006. He served as Chairman of the Board of Directors of TASER from October 2006 until he retired to pursue entrepreneurial activities in February 2012. Amongst his most significant roles and responsibilities at TASER, Mr. Smith managed domestic and international sales, significantly expanding the sale and distribution of TASER's products, including sales to more than 17,200 federal, state and local law enforcement agencies in over 100 countries. In 2012, he founded Achilles Technology Solutions, LLC that, through its subsidiary ATS Armor, developed a line of ballistic solutions for LE & military.



# David Norris

Mr. Norris is an experienced executive and joined Wrap Technologies full-time in January 2018. From April 2014 – December 2017 he served in various executive roles, including President, at privately held loanDepot, LLC as it rapidly expanded into the 5<sup>th</sup> largest mortgage lender in the US. loanDepot has 6,000 employees and generated \$18 in revenue in 2017. David also served as CEO of Greenlight Financial, and President of LendingTree Loans. Mr. Norris' career also includes executive and management roles at Toshiba America Information Systems and Qualcomm Personal. His early career was as a probation officer in San Diego for five years.



#### James Barnes CFO, Treasurer & Secretary

Mr. Barnes was Chief Financial Officer of Parametric Sound Corporation (now Turtle Beach Corporation) from 2010 to 2015, and subsequently served as Vice President Administration until cofounding Wrap in 2016. Since 1999, Jim has been Manager of Syzygy Licensing LLC ("Syzygy"), a private technology invention and licensing company he owns with Elwood Norris. Jim previously practiced as a certified public accountant and management consultant with Ernst & Ernst, Touche Ross & Co., and as a principal in J. McDonald & Co. Ltd., Phoenix, Arizona.

### Management



Elwood "Woody" Norris Chief Technology Officer



Michael Rothans Chief Operating Officer



Don De Lucca Chief Strategy Officer

Woody has served a director and President of Parametric Sound Corporation (now Turtle Beach Corporation) and also served as Chief Scientist at Turtle Beach. Woody was a director of LRAD Corporation and Chairman of LRAD Corporation's Board of Directors, in which he served in a technical advisory role and acted as a product spokesman. Woody is an inventor, and has authored more than 80 U.S. patents, primarily in the fields of electrical and acoustical engineering, and has been a frequent speaker on innovation to corporations and government organizations. He is the inventor of our BolaWrap™ technology.

Mr. Rothans served as a police officer and executive in the Los Angeles County Sheriff's Department for thirty-one years, where he retired as the Assistant Sheriff overseeing the department's patrol operations in 2015. He was responsible for a nearly one-billion-dollar budget and supervised over 6,000 sworn and civilian personnel. Mr. Rothans received many commendations during his career, including the LASD Distinguished Service Award in 1997 and 2010, the Exemplary Service Award in 2001, 2005, and 2009, and, the Meritorious Service Award in 2008. In addition, Mr. Rothans served as Chair of the Executive Force Review Committee responsible for reviewing all Officer Involved Shootings & significant uses of force.

Chief De Lucca is a 33-year law enforcement professional, serving as Chief of City of Doral Florida Police Department, Chief of Golden Beach Police Department, and Chief of Miami Beach Police Department. Chief De Lucca actively pursued comprehensive community policing initiatives based on resident and business engagement, utilized a district plan, initiated the use of non-lethal weapons, developed a Crisis Intervention Team, and reduced crime significantly. In 2016, he was elected 104th of the President of the International Association of Chiefs of Police by its membership at its annual conference which represents 30,000 law enforcement executives in over 150 countries.

### **Independent Directors**

#### **Michael Parris**

Independent Director

Mr. Parris partnered in 1996 with Perry Rogers to oversee primarily the SHAQ Brand and other secondary strategic alliances. The SHAQ Brand has included, but not limited to, the business development, brand management and marketing, public relations and intellectual properties and polices for NBA player, Shaquille O'Neal. Prior to 1996, Parris had a successful career in law enforcement with the Newark police department in Newark, New Jersey. As a member of the department, he was promoted to the rank of Lieutenant. He has worked and commanded several specialized units including Homicide, Robbery and Internal Affairs. A NJ native, Parris spent his early school years attending Newark public schools.



#### Patrick Kinsella Independent Director

Mr. Kinsella, age 65, currently serves as an adjunct professor at the USC Marshall School of Business, a position that he has held since August 2011. In 2014, he was appointed as a director and the Chairman of the audit committee of PennyMac Financial Services, Inc. ("PennyMac") (PFSI). Prior to his retirement as a senior audit partner in May 2013, Mr. Kinsella spent over 37 years at KPMG LLP serving clients generally concentrated in the financial services sector, including banks, thrifts, mortgage companies, automotive finance companies, alternative investment companies and real estate companies. Mr. Kinsella received a BS in Accounting from California State University, Northridge, and is a licensed certified public accountant in the State of California.



#### Wayne Walker Independent Director

Mr. Walker, age 59, founded Walker Nell Partners, Inc. ("Walker Nell"), a financial advisory firm in 2013, where he continues to serve as the managing partner. Walker Nell provides corporate governance and restructuring advisory services, fiduciary services, litigation support, and other services to client corporations and law firms. In his role at Walker Nell, he has served on a number of private company boards. He has also been active on charitable boards, and currently services as Chairman of the Board of Trustees of National Philanthropic Trust, a public charity that holds over §6.0 billion of assets under management. Mr. Walker has more than 25 years of experience in corporate law and corporate restructuring, including working 15 years at the DuPont Company in the Securities and Bankruptcy group, where he worked in the Corporate Secretary's office and served as Senior Counsel. He holds a B.A. from Loyola University New Orleans and a J.D. from the Catholic University of America.

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### Leadership



Jay Frampton VP of Manufacturing



Rick Guilbault



Mike Daniel



Michael Thomas



Stacie Sundberg Director of Sales Operations

Roe Manghisi Director of Public Safety Services



Lee Leatherman Director of Training



Jeff Abbott Director of Manufacturing



Judah Meiteles Director of Marketing



 The Role of Mental Illness in Fatal Law Enforcement Encounters; Treatment Advocacy Center: Office of Research & Public Affairs
 U.S. Department of Justice, Statistical Brief, Full-Time Employees in Law Enforcement Agencies, 1997-2016: August 2018
 United States Department of Labor, Bureau of Labor Statistics, Occupational Employment and Wages, Security Guards: May 2016
 Estimate accumulated from individual country sources for countries with 100 largest police forces
 Non-Lethal Weapons - Global Market Outlook (2017-2023); Report Buyer
 Article 'Nationwide, police shot and killed nearly 1000 people in 2017'; Washington Post Investigation
 City Lawsuit Costs Report; Governing.com
 Article 'Cost of Police-Misconduct Cases Soars in big U.S. Cities' Washington Post, Dan Frosch & Zusha Elinson
 Article 'How Much Does the NYPD Spend On Misdemeanor Arrests', Newsweek, Victoria Bekiempis
 Bureau of Justice Statistics, Census of State and Federal Correctional Facilities, 2005: October 2008

[11] The State of Mental Health in America, 2018; Mental Health America

[12] https://www.theguardian.com/society/2018/nov/27/police-mental-health-system-patients

[13] https://scholarworks.waldenu.edu/cgi/viewcontent.cgi?article=4523&context=dissertations